

Message Text

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DRAFTED BY: ARA:GCHAFIN:CJS

8/23/75 X29226

APPROVED BY: ARAHARYAN

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P 231713Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY KINGSTON PRIORITY

C O N F I D E N T I A L STATE 201473

STADIS//////////

EXDIS

FOR ASSISTANT SECRETARY ROGERS

FOLLOWING REPEAT MEXICO 7498, SENT SECSTATE, INFO ATHENS,
BEIRUT, BOGOTA, BUENOS AIRES, CARACAS, LONDON, MADRID,
NICOSIA, PARIS, RABAT,. AUG 22:

QUOTE C O N F I D E N T I A L MEXICO 7498

STADIS

EXDIS

E. O. 11652: GDS

TAGS: ETRD, ESTC, CU, US

SUBJECT: THIRD COUNTRY RESTRICTIONS AGAINST TRADE WITH CUBA

REF: STATE 197983

1. I TOLD SOSA ACTING SECRETARY, SECRETARIAT
FOREIGN RELATIONS) OF THIRD COUNTRY CHANGES WITHOUT GOING
INTO FULL DETAIL. STRESSED THAT THIS WAS PART OF UNRAVELLING
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OF REGULATORY KNOTS, THAT IT WOULD HAVE TO BE SLOW--A

PIECE AT A TIME-- BUT THAT A BEGINNING HAD BEEN MADE.
GONZALEZ SOSA WAS GENUINELY IMPRESSED AND SAID HE WOULD
REPORT TO RABASA AND PRESIDENT. TOLD HIM ALSO THAT WE
WERE GIVING MORE DETAILS TO BECKER (SECRETARIAT
INDUSTRY COMMERCE) AND SAID THAT THIS WAS NOT RELATED
TO BILATERAL TALKS WITH CUBA BUT WAS INTENDED TO CARRY
OUT SPIRIT OF SAN JOSE.

2. E/C COUNSELOR INFORMED BECKER AND DIAS THOME (FOREIGN
RELATIONS) ALONG SIMILAR LINES. BOTH RESPONDED THAT THIS WAS
MOST WELCOME NEWS AND ASKED FOR FURTHER DETAILS WHEN
AVAILABLE.

3. MODIFICATIONS IN U.S. POLICIES HAVE RECEIVED LOCAL
RADIO AND PRESS PLAY. MEMBERS EXECUTIVE BOARD AMERICAN
CHAMBER QUESTIONED E/C COUNSELOR EXTENSIVELY YESTERDAY.
THEIR QUESTIONS EMPHASIZED THAT PRINCIPAL PROBLEM
REMAINS RESTRICTIONS ON U.S. COMPONENTS. FEW U.S.
FIRMS HERE MANUFACTURE ENTIRELY FROM MEXICAN SOURCES.
FOR EXAMPLE, AS WAS BROUGHT OUT DURING PREVIOUS
EFFORTS TO SHIP U.S. MODEL CARS TO HAVANA TRADE FAIR
IN MARCH, ALL U.S. MODEL CARS MADE HERE HAVE SUBSTANTIAL
SHARE U.S. COMPONENTS. U.S. CONGRESSMEN, AS WELL AS GOM
OFFICIALS, WOULD LIKE MORE INFORMATION AS TO POLICY IN
NEAR FUTURE WITH RESPECT TO LICENSING GOODS FOR SALE TO
CUBA WITH U.S. COMPONENTS. GENERAL ELECTRIC REPRESENTATIVES
ASKED IF 1 PERCENT U.S. COMPONENTS STILL
EXCLUDED SALES HIS LOCAL COMPANY TO CUBA.

4. COMMENT: THERE IS MUCH INTEREST HERE IN MOVING
AHEAD RAPIDLY AND I WOULD APPRECIATE ANY FURTHER
GUIDEANCE DEPT. IS ABLE TO PROVIDE. JOVA UNQUOTE. MAW

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